

Workshop on

DEVELOPING RIGHT METRICS

Connecting Lead & Lag Measures for a Sustainable Performance

METRICS THAT HELP YOU SEE

BEYOND THE APPARENT

Metrics are Vital to understand Organizational performance. They are the eyes of the management as Steering controls. Developing the right metrics and connecting Lead & Lag indicators will help to monitor, understand, predict and control performance of the Organization. When understood and leveraged correctly, they help drive outcomes associated with all stakeholders.

Lead and Lag indicators are two types of measurements that helps to understand the cause and effect relationship thereby strengthening the Process Management framework and accelerate the Organisations journey towards Excellence and realizing the Vision.

This workshop is intended to help Business practitioners to understand the design and use of metrics for enhancing Organizational Performance for a holistic, stakeholder focussed performance. It also helps to understand the many facets of 'one to one' and 'one to many' relationship of Lead and Lag indicators.



**MEASURE
SUCCESS**

OBJECTIVES

- Understand Lead and Lag Indicators
- Understand the process of developing Organizational Metrics connecting Lead and Lag indicators
- Understand Key Metrics for translating Vision to Reality

TAKEAWAYS

- Hands on experience on developing metrics
- Network with fellow participants to widen the horizon of learning
- Revalidate / better quality of metrics used in your Organization

The Programme would be led by experienced CII Counsellors having wide experience of assessing Organizations across different sectors.

MUST ATTEND FOR

Senior Leaders responsible for developing Organizational Metrics: Functional, Strategy, Business Excellence, HR, Quality.

DELEGATE FEE

CII Member : INR 10,000/- + GST
Non-Member : INR 12,000/- + GST
Academia / SMB : INR 7,000/- + GST